



The Solution is YOU!

Ecolab, Inc., a fortune 500 company, is the global leader in premium sanitation, cleaning and food safety products and services. Ecolab employs more than 23,000 associates worldwide and has operations in more than 160 countries. With \$5.3 billion in annual sales, Ecolab is the industry leader.

Senior Buyer for Fortune 500 Lean Six Sigma Manufacturer South Beloit, IL

This **Senior Buyer** at our largest equipment plant will manage 1 to 2 Purchasing Assistants and work with over 300 vendors to manage the purchasing of over \$12 million in molded plastic components, metals, fluid power systems (hydraulics and pneumatics), labels, fasteners, electrical, mechanical and metal forming pieces and Original Equipment Manufacturer (OEM) parts. The strong performer will be recognized for successful cost savings and avoidance, strong negotiation results, decreasing the number of vendors and will be a player in the implementation of noteworthy Lean Six Sigma Initiatives which would lead to taking on broader projects and promotion to advanced procurement roles across the network and headquarters.

Apply now to gain entrée to this stable, growing Fortune 500 Lean Six Sigma chemical manufacturer with unlimited future opportunities.

Main Responsibilities:

- Works closely with Divisional and Supply Chain management on all new product introductions & acquisitions. Provides direction on RM price trends needed for pricing strategy. Regularly updates local management on purchasing initiatives and progress. Proactively communicates with internal Supply Chain and R&D associates to understand plan-needs and to solve problems. Implements purchasing infrastructure in conjunction with R&D and Manufacturing to assure availability at required quality and costs levels. Generates new ideas to reduce costs and increase availability.
- Sources raw materials, packaging materials, and finished goods through execution of global contracts and negotiation of local contracts. Issues purchase agreements, purchase orders, and blanket orders within corporate purchasing policy.
- Implements technology to improve results and increase efficiencies. This includes cost database, EDI, and Reverse auctions. Establishes consignment and VMI to best manage corporation's assets.
- Ensures Ecolab control and environmental standards are implemented. Reports on purchasing metrics and produced reporting tools in plant. Updates Global Purchasing VP on success of purchasing strategy.

Basic Qualifications:

- Bachelors degree in Business, Engineering or related field;
- 5 or more years experience in Purchasing, other Supply chain functions, or R&D.

Preferred Qualifications:

- Advanced technical or business degree, and prior experience in purchasing or negotiations, experience in a Consumer Products industry, regulated production, or similar manufacturing environment and/or experience with related Supply Chain or R&D functions.
- Lean Six Sigma green or black belt certification, CPM certification
- Demonstrated history of implementing cost savings or improvement initiatives.
- Strong written and oral communication skills.
- Strong IT background

No Immigration Sponsorship available for this opportunity.

Plant Location

Hwy 251 & Rockton Road
South Beloit, IL 61080

To apply go to <http://www.ecolab.com/careers/>

- 1 –Click on “Search Career Openings” on the left margin – then scroll to the bottom of the search page.
- 2 - In the field labeled Keyword, enter 12774 or Senior Buyer
- 3 - Click on the “Submit to Job” to apply.

Explore the website to learn more about Ecolab. Take a look at our FactBook located at <http://www.ecolab.com/Publications/FactBook/FactBook.pdf> . Page 76 begins to talk about supporting functions, including Manufacturing and Distribution.

We look forward to reviewing your resume!

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